

Value Added Training

Basics for Cleaning Costing



Course Details

COURSE TYPE	Value Added Unaccredited Training
COURSE TITLE	Basics for Cleaning Costing
TARGET AUDIENCE	Operations Managers and Sales Consultants
DURATION	1 day
CERTIFICATE TYPE	Attendance
BENEFITS:	MG spend & B-BBEE

Understanding the fundamentals of costing and estimation

This course provides a comprehensive deep dive into the financial heart of the cleaning industry, specifically focusing on the fundamentals of costing and estimation. Participants will learn to move beyond guesswork by mastering the precise metrics required for accurate project appraisal, including site surveying techniques, square-meterage calculations, and labour-frequency analysis. By bridging the gap between operational requirements and financial viability, this module ensures that emerging contractors can develop competitive, profitable quotations that account for all direct costs while mitigating the common pitfalls that often erode margins

- **Financial** Fundamentals
- **Technical** Surface Care & Standards
- **Advanced** Costing & Quotation Strategy
- **Operational** Excellence